



# Company Profile



# Company Profile

- A leading global online accommodation specialist and e-wholesaler
- Established 1996
- HotelClub operates 3 websites: HotelClub.com, RatesToGo.com, asia-hotels.com
- Over 45,000 accommodation choices
- Over 5,300 cities worldwide in 120 countries
- Website content in 12 languages including: Chinese (Simplified and Traditional), English, French, German, Italian, Japanese, Korean, Polish, Portuguese, Spanish, Swedish and Thai
- Offers customers the option to pay in one of 14 currencies
- Strong purchasing power to negotiate exceptional rates
- Extensive range of one to five star properties including luxury resorts, serviced apartments and global hotel chains.
- Sells millions of room nights every year
- Over 8.8 million unique visitors per month to our website



*A leading global accommodation specialist & e-wholesaler.*

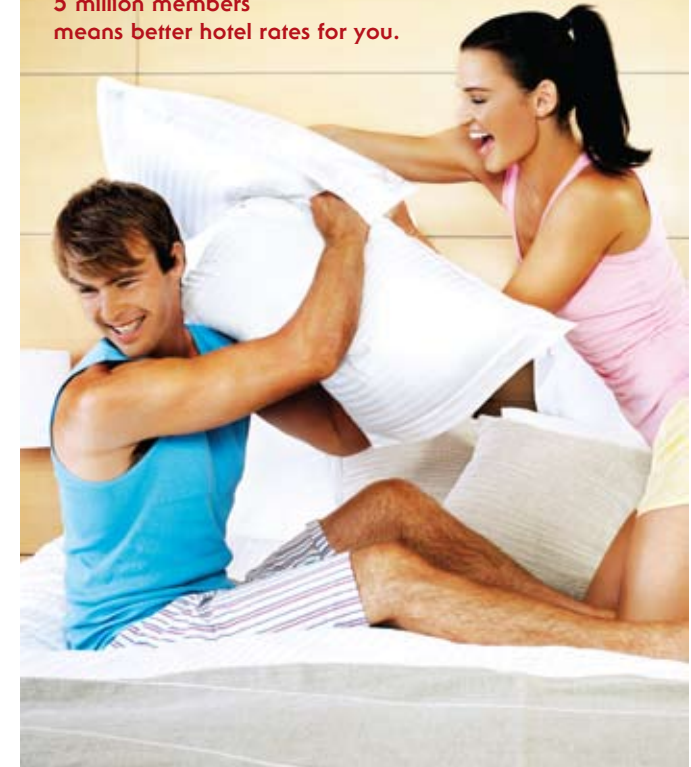


## Company Profile

- Part of the **Orbitz Worldwide Group**, a leading global online travel company with combined sales in 2006 of in excess of **USD\$10 billion**
- **Over 250 employees** worldwide with offices in London, Singapore, Spain, Italy, France, Hong Kong, Philippines, Thailand and China
- Hitwise ranking of '**Top 3** in Asia Pacific Travel websites'
- Membership Program has over **5 Million members globally**
- Over **4.5 million consumer ratings** and reviews
- Current partners include Singapore Tourism Board, AsiaOne (part of Singapore Press Holdings), Virgin Blue, Webjet, Budget Car Rentals, Harvey World Travel and Sydney International Airport
- Preferred supplier arrangements with key hotel chains such as Accor Hotels, Hilton Hotels, Hyatt hotels, Intercontinental Group, NH Hotels, Starwood and Wyndham hotels.

**We're very competitive in beds**

The buying power of over  
**5 million members**  
means better hotel rates for you.



Great hotels, great rates,  
365 days a year.

 **HotelClub.co.uk**

08' Advertising campaign

*Over 5 million members globally.*

 **HotelClub**

# Industry initiative

## HotelClub Awards Series

- The HotelClub Awards Series is a “people’s choice” voting program that is conducted annually in key destinations
- It provides a voice to consumers to vote for their favourite hotels

The HotelClub Awards Series consists of:

- Global Online Consumer Survey
- HotelClub Awards ceremony to recognize excellence in the hotel industry
- Publication of a 'Best Hotels & Resorts' Guidebook with Insight Guides
- Over 100,000 consumer votes were received in the online surveys conducted in 2007
- The HotelClub Awards are held annually in Sydney, United Kingdom and Hong Kong
- 'Asia's Best Hotels and Resorts' guide has sold over 20,000 copies internationally and is on the best seller list

