

Flairview Travel set to distribute accommodation products to 8,000 travel agents

SYDNEY Friday 8 December 2003 – Australia's largest accommodation e-wholesaler, Flairview Travel, has announced that it will be providing 8,000 travel agents with direct access and commissionable booking facilities to over 7,000 hotels in 35 countries worldwide via TIAS' highly successful Traveltools website.

This initiative, designed to deliver the most extensive range of competitively priced travel products in a single source to each and every travel agent in Australia, will see travel groups and agents, including Flight Centre, Travelworld, TravelScene and AMEX, access hotel content provided by Flairview Travel.

Through Flairview Travel's sites – HotelClub.com (www.HotelClub.com) and RatesToGo.com (www.RatesToGo.com), travel agents will have access to commissionable hotel content for both advanced and last minute bookings.

"Flairview Travel's main advantages have always been our extensive content and our ability to provide highly discounted hotel rates for both year round and last minute bookings. We have been strategically targeting travel agencies and have to date had great results with this market."

"Flairview Travel has developed B2B versions of our consumer booking engines which will allow hotel content feed to TIAS' main system, providing agents with a source of competitively priced accommodation around the world" Said Ms Chloe Lim, Director of Marketing, Flairview Travel.

"TIAS welcomes the opportunity to add Flairview Travel content to Traveltools, increasing the value and overall efficiencies to the marketplace. With Traveltools usage going from strength to strength, more and more suppliers are recognising the value of this distribution channel as a key, cost effective channel to market" said Mr Gerald Chait, General Manager – Sales and Marketing, TIAS Technology.

Consultants will be able to access both HotelClub and RatesToGo hotel content via TIAS Traveltools – www.traveltools.com.au

Flairview Travel currently provides hotel content to over 5,000 travel agents worldwide including Harvey World Travel in Asia Pacific and Flight Master Ltd in the United Kingdom. For travel agent opportunities, please contact Ms Chloe Lim on 02 8263 5106.

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About Flairview Travel

Flairview Travel Pty Ltd is a wholly owned Australian company established in 1995 which has become a world leading global accommodation e-wholesaler and specialist distributor of hotel room inventory over the Internet. The company is recognised as one of the few highly successful and profitable e-commerce businesses in Australia – experiencing up to 500 per cent year on year growth since 1999.

About HotelClub.com

HotelClub (www.HotelClub.com) is Australia's largest online accommodation provider. A full accommodation provider, HotelClub is a "full service" website offering hotel bookings for up to 12 months ahead. It offers a choice of over 7,000 hotels – at savings of up to 60% – in 35 countries and 1000 cities worldwide. HotelClub is a global online

travel/accommodation service and features its services in seven languages, Chinese, English, French, German, Italian, Japanese and Spanish. Its head office is in Sydney and customer and product offices in France, Germany, Hong Kong, Italy, Russia Spain, Switzerland, the United Kingdom, the United States.

HotelClub is ranked as one of the top ten most visited websites in Australia (Travel Destinations and Accommodation category. Source: Hitwise)

About RatesToGo.com

RatesToGo.com (www.ratestogo.com) is a last minute accommodation booking service featuring rates that are at least 60% less than usual hotel rates. It offers bookings up to three weeks in advance (similar sites offer 14 days in advance) for accommodation, ranging from two to five star hotels, across 19 countries worldwide. RatesToGo.com is the only accommodation website in Australia to offer a lowest rate guarantee - find a cheaper deal and RatesToGo.com will match it. Services are available in eight languages – Chinese, English, French, German, Italian, Japanese, Portuguese and Spanish.

RatesToGo is ranked as one of the top ten most visited websites in Australia (Travel Destinations and Accommodation category. Source: Hitwise)

For more information please contact:

Ms Chloe Lim

Director of Marketing

Flairview Travel

Tel: +61 2 8263 5106

Fax: + 61 2 9264 0559

E-mail: chloe@flairview.com